

4 STEP COST ANALYSIS SOLUTION

KITCHEN | WARDROBES

SINCE 1981

BSS KITCHENS

ONE STOP HOME STORE

WE BELIEVE IN DELIVERING SOLUTIONS MORE THAN MATERIAL

SINCE 1981

BANSAL SANITARY STORE

SCO 820, NAC, Manimajra, Chandigarh-160101

Factory Address : Plot no 50, Industrial Area 1, Chandigarh 160101

bansalsanitary@gmail.com, info@bsshomestore.com

0172-4636006 | GSTIN : 04AAEFB3350L1ZP

www.bsshomestore.com

BANSAL SANITARY STORE [SOP] - ONE STOP HOME STORE
BSS KITCHENS SINCE 1981 (95-48-48-48-48)

INFORMATION
- Site Visit Charges outside Tri-city – INR 5000-10000, Tr-city - INR 2000 (Drawing + Measurements) (Paytm is preferred)
- Kitchen Starting Price INR 4-6 lacs on an average as per past record data. We do not do slab kitchens.
- SALES/OPERATIONS Team from BSS BANSAL MODULAR KITCHENS N WARDROBES – 7087011449/ 7087218375 (Whatsapp communication is preferred as sometimes call may not be picked up due to rush hours)
- Procedure - Share your (Sizes) at bansalsanitary.kitchens@gmail.com or Whatsapp 7087011449/ 7087218375
- 7-15 days for processing the same (Drawing and further Discussion)

WARRANTY & SERVICES
After Finalization, BSS Teams gives
- Electrical / Plumbing / Gas points
- 2D Drawings as per 3D plan (3D is only Dummy) when site is finally ready and inspected
- Also all the things are shared via whatsapp group or by mail (Costing detail with hardware, Color Shade card etc) to be acknowledged by the customer via whatsapp group or email
- Any extra service or visit by technical person is on chargeable basis as per actual after final handover at site.

PAYMENT TERMS
- 18% GST applicable
- Advance 50 % Against Booking Time & 30% before Production & 20% Inspection before delivery from FACTORY (MUST)
- Payment receipt is must

RETURN POLICY
- There may be few items in Hardware which keep on getting discontinue, so in that case we shall use the best equivalent Alternative Option

DISPATCH
- Freight Loading unloading Charges Extra As Actual
- We are not responsible for any breakage, Damage due because of Misuse, mishandling and damage when unloaded at site of client
- Delivery within 5-8 weeks when finalized all drawing and finishes and Site Work Complete. Client gets a call from Factory to inspect the kitchen/Wardrobe at the Factory (As later it gets very difficult to work at site)
- Ware House Charges Will Apply If You Don't Pick Up Your Kitchen On Time (1 Week after it is ready) (@1000 Per Day) (Mutual Understanding)

INSTALLATION
- MUST - At The Time Of Installation of Boxes,Sink,Tap,Chimney,Hob,Ro,Dishwasher Should Be there at Site
- Appliances, Sink, Top Ply (15 mm or 20 mm - Same as per thickness of Pathar) & Civil Work is not included in this Quotation
- Installation will be done in 2 parts for kitchen - Lower boxes will be installed first & later the upper boxes shall be installed. (Time gap between both 7 to 30 days depending on the schedule in the factory)
- Kindly note incase the lower boxes are not installed at site due to any reason, example: if the top ply was not at site or sink was not at site our team shall move out of the house & the customer needs to contact the BSS kitchen supervisor again. (Time gap variation will be 7 to 30 days depending on the schedule in the factory)

MUTUAL UNDERSTANDINGS
- Any alteration and modification will be charge extra (process time - 7 to 45 days)
- Also for outstation site; stay and food of labour shall be provided by the client as per convenience
- All Disputes Will Be Subject to Chandigarh Jurisdiction.
- Client is suppose to inform our Factory Supervisor 9779245526 (Payment + Dispatch Status In charge) 2 months prior before they want the final kitchen/Wardrobe at site
- Whatsapp communication is preferred as sometimes call may not be picked up due to rush hours

Site Visit Charges and Drawing Finalization (7-15 Days) More incase of wardrobes (15-30 Days) → Electrical and Plumbing/ Gas points tobe given by BSS (7-15 Days) → Delivery within 30-60 days when finalized all drawing and finishes and site work complete → Installation date 24+/- 5 days and number of concerned person shall be given by BSS team Exact dates are never possible to give After installation the customer needs to sign a customer feedback form for successful installation

1) 10-15 days 2) 7-15 days 3) 30-60 days 4) 3-5 days

Total Turnaround time (Production + Installation) (60+5) = 65-70 days process after site is ready

BSS ONE STOP Home Store - BSS Kitchens - Bansal Sanitary Store CHANDIGARH (Factory Outlet Price) 4 Step Principle

Customer Name and Details

Visit us on: www.facebook.com/BansalSanitaryStore | www.bsshomestore.com | Phone No: 9548484848
Email id: bansalsanitary@gmail.com | bansalsanitary.kitchens@gmail.com

Modular Kitchen / Wardrobe: Ready Reckoner (Design | Supply | Install)

We are charging 15000/- as consultation fee (Refundable after the material has been purchased)

Process: (Time Frame: 20-25-30-45 Days)

1) Visit done by our technical team for taking down all the measurements
2) We then invite the client to select the items

A) Carcass (MR Ply, BWP Ply, HDHMR Board, Boilo Board, Marine Ply, Egger Board etcFinish - Laminate, UV Finish Prelaminated, Acyrlic Finish, Anti-Finger Finish, Lacquered Glass, Glass Finish, LacquerB)Hardware - Pantry, Wicker Basket, Telescopic Channels,Lights, Lifter, Drawers (Bottle Pullout, Masala Tray, Cutlery Tray, Grain Trolley) {Hettich, Plum, Hafele, Indian Mix (Style)Wadrobe Hardware - Inline Slider, Normal Slider, Lights, Wadrobe Accessories { FLuid, Hettich, Plum, Hafele etc}

C) Pathar - Tile Full Body (6-7 colors), Granite, AGL Quartz, Kalinga Quartz, Caesar Stone Quartz (Hafele)

D) Appliances (Chimney, Burner, Microwave, OTG, Fridge, Sink etc)Hafele ASKO (German series) | Hafele Nagold (Indian Series) | Siemens | Bosch | Hettich (Blaukpunt)

Process Part 1 : Carcass + Finish + Placement

The client can also mail their drawings to us at bansalsanitary.kitchens@gmail.com for exact estimate















HANDLES VS HANDLE-LESS

Once you've decided your shutter finish, the next step is whether you prefer shutters with handles or without handles. THe design and appearance of your kitchen greatly depends on whether you choose to have handles or handle-less.

HANDLE

Shutters and drawers with handles are the conventional choice for a given space. They add to the classic look of any kitchen, and complement any shutter or drawer, Handles accentuate the overall appearance of a kitchen and are very vesatile.

HANDLE-LESS

Handless-Less shutter are very contemporary and stylish, adding to a seamless look of a kitchen. It gives the kitchen a flushed facade. Handle-less kitchens are easier to maintain and clean, requiring a simple wipe down on the surfaces. The smooth

Description	QTY(SQFT) Top and Base Unit	Price Varies	Carcass	Shutter	Price Variation
Finish - As per Choice	??	Handle / Handle - Less	??		1.5-5-15+

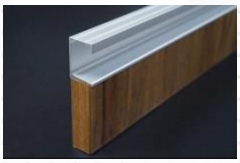
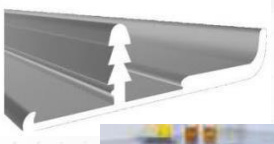
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Process Part 2: Hardware

Hardware - Pantry, Wicker Basket, Telescopic Channels,Lights, Lifter, Drawers (Bottle Pullout, Masala Tray, Cutlery Tray, Grain Trolley){Hettich, Plum, Hafele, Indian Mix (Style)
Wardrobe Hardware - Inline Slider, Normal Slider, Lights, Wadrobe Accessories, Jewellery Box { FLuid, Hettich, Plum, Hafele etc}




























OUR EXCLUSIVE PARTNER

HARDWARE

LAMINATE / VENEER PLY
MDF / ACRYLIC

GLASS

LACQUER / POLISH

Hettich, KESSEBÖHMER, peka, REHAU, blum, HÄFELE, FLUID, CENTURYPLY, REHAU, EGGER, TESA, SAINT-GOBAIN, AIS Asahi India Glass Ltd., Dulux let's colour, asianpaints, Berger, Sirca WOOD COATINGS (ITALY)

BSS KITCHENS
ONE STOP HOME STORE
www.bsshomestore.com

Cost Varies from INR 45,000 to average 1.5-2 lacs and can go up to 4-5 lacs also	75000	INR 200000

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Modular Kitchen / Wardrobe: Ready Reckoner (Design | Supply | Install)

We are charging 15000/- as consultation fee (Refundable after the material has been purchased)

Process Part 1: Carcass + Finish + Placement (Wardrobe)

Wardrobe Hardware - Inline Slider, Normal Slider, Lights, Wadrobe Accessories, Jewellery Box { FLuid, Hettich, Plum, Hafele etc}



"We Believe in delivering Solutions more than material "

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Process Part 3 + 4 : Appliances + Pathar

Appliances (Chimney, Burner, Microwave, OTG, Fridge, Sink etc)
Hafele ASKO (German series) | Hafele Nagold (Indian Series) | Siemens









Stone Cost (Assuming 2 slabs 100 Sqft) (Labour Extra) (Process Part 3)

Type	Price Sq ft	Qty	Total (INR)
Qutone Stone	200	100	20000
AGL Quartz	400	100	40000
Kalinga Quartz	600	100	60000
Caesar Quartz	1500	100	150000

Code	Bosch	Siemens	Hettich	HAFELE	Basic	Avg	Highest Extra +
Chimney	30,000	150000	20,000	30000	30,000	150000	Induction
Burner	30,000	100000	20,000	28000	30,000	100000	Washin
Microwave	30,000	60000	20,000	25000	30,000	60000	g Machin e
OTG	30,000	90000	20,000	30000	30,000	90000	Cooking Range
SINK + Taps			20,000		20,000	50,000	Coffee Machine
Fridge	90,000	2,50,000			90,000	2,50,000	Warming Drawer
Total Cost Appliances (Process Part 4)					230,000	450,000	

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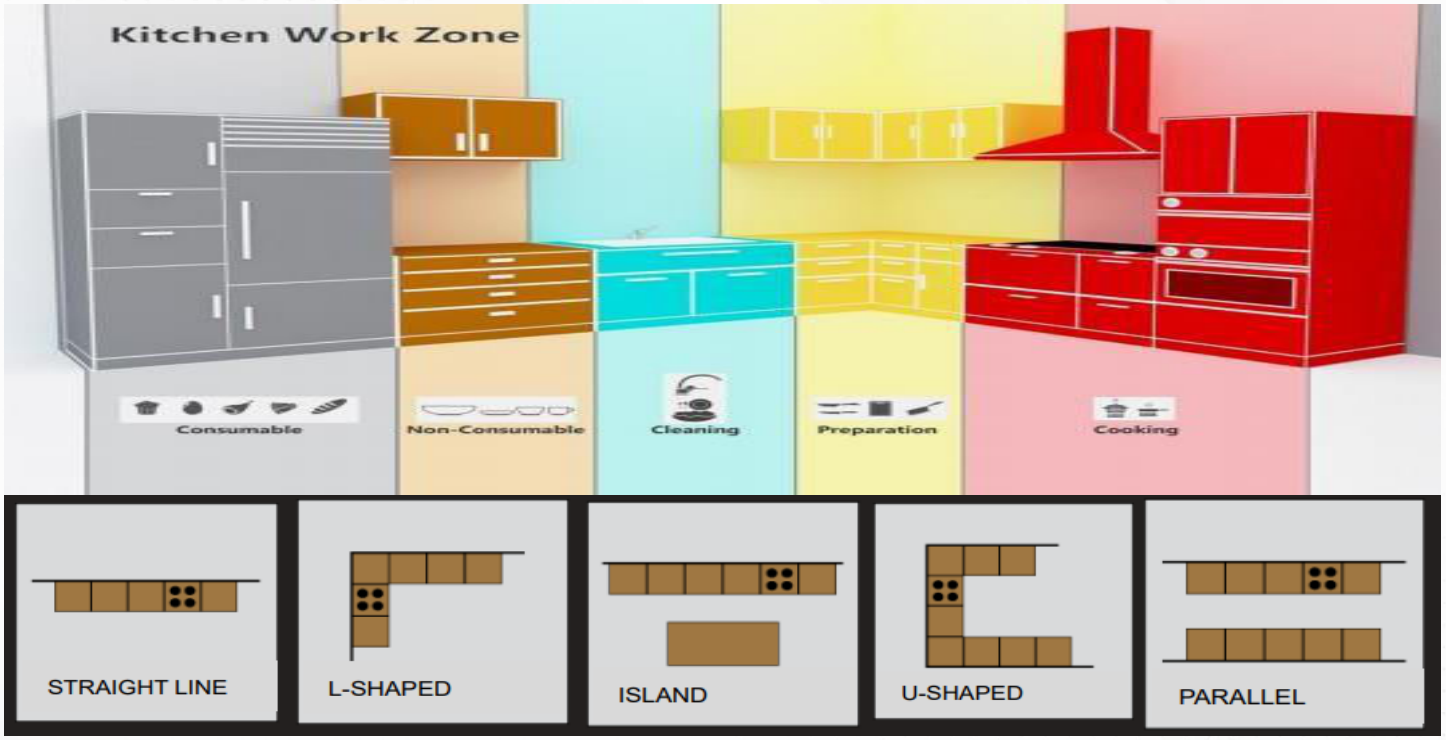
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TOTAL SHEET (A+B+C+D)

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ESTIMATION (4 Step Process)	Basic	Highest	Avg
Carcass + Finish + Placement (Process Part 1)	1,50,000	No Limit	2,20,000
Hardware (Process Part 2)	45,000		2,00,000
Stone Cost (Assuming 2 slabs 100 Sqft) (Labour Extra) (Process Part 3)	40,000		60,000
Cost Appliances (Process Part 4)	2,30,000		2,30,000
Extras			
Total Cost Estimation	4,65,000		7,10,000







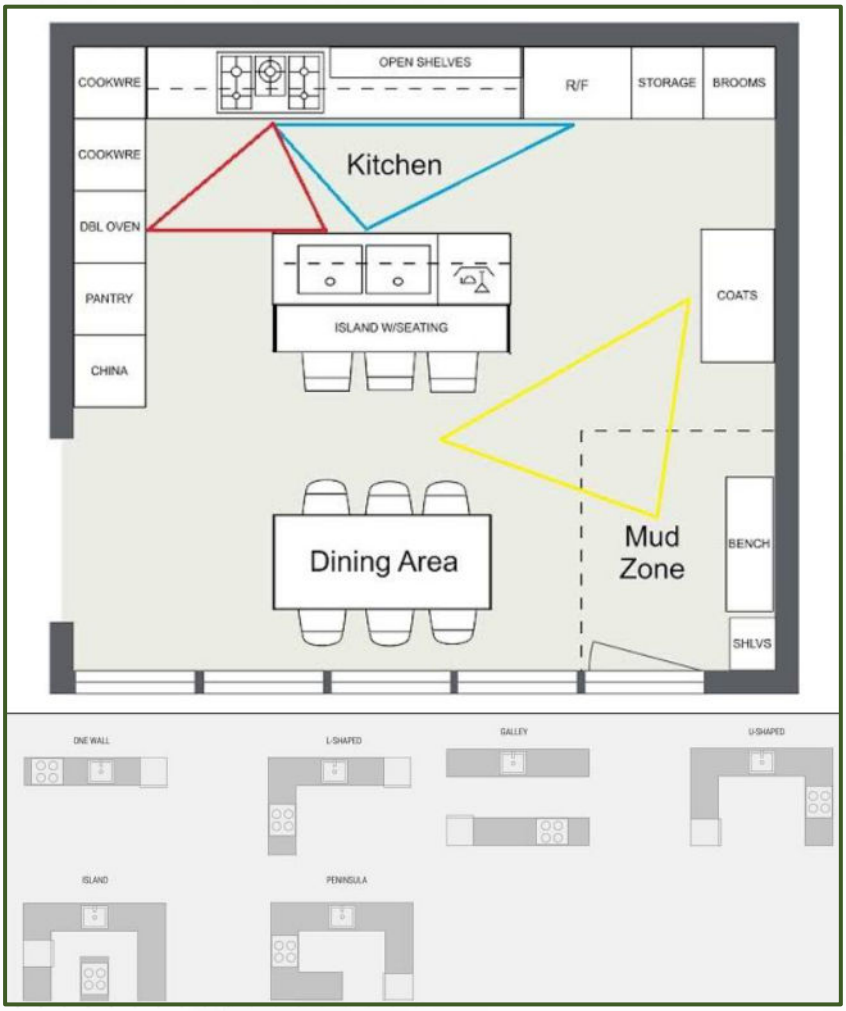
Meet the Designer

Share your Drawings or our representative can take measurements Share your requirements - Hardware and placement of Module
bansalsanitary.kitchens@gmail.com

7-15 days for processing the same(3d and further Discussion)

2-3 meetings in order to finalize **Whatsapp** communication is preferred(Please do come with appointment for timely attendance)

After Finalization Delivery period 30-60 days. depending on the finish Please take SOP (Standard Since Sheet by BSS Kitchens since 1981) to follow further Process.



Why Us -

- 40 Years of Experience + 10000 Customers executed
- Serving 48+ Cities
- Whatsapp Helpline number in process Cities

https://wa.me/7087011445 (Reply in 48 Hrs)

SCAN TO OPEN WHATSAPP CHAT





COMPANY NAME -BANSAL SANITARY STORE

Bank Name - HDFC Bank Ltd.
AccountNo.- 04352320000387
Rtgs Code - HDFC0000435
Branch - Manimajra Chandigarh



HOMAG
YOUR SOLUTION



BSS Factory & Presence

BSS has a single Retail outlet with 48+ brands under one roof (15000+ Sq. ft display)
The machines are by HOMAG (Fully Automated Plant)
The customers are most welcome to see the plant

Factory Address :
Plot no 50, Industrial Area 1, Chandigarh 160101

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KITCHENS I WARDROBES

4 Step Cost Analysis Solution

"We believe in delivering Solutions more than material..."